

Property Tax Litigation

CLASS DESCRIPTION: 3 Hours of Law and Management

Property tax litigation is and will always be vital to the Assessment field. As the Assessing field is fluid and ever changing, we need to stay up-to-date on the information available to assessing professions. This session will focus on current litigation in the Supreme and Appellate Court. Specific cases will be highlighted within the session that will be quintessential to the current and future direction of Assessing

Court Preparation for Assessors

CLASS DESCRIPTION: 3 Hours of Law and Management

Assessment appeals are part of the everyday life of an Assessor. The game changes when the appeal escalates to a ss.74.37 claim (action) for excessive assessment. In this session we will provide processes and procedures that have had successes in Circuit Court. Learn what resources are used to build and support the assessed values should they be challenged at appeal. We will also offer mock trial type situations on: depositions, being questioned adversely in the courtroom and redirecting testimony.

Introduction to Commercial Listing

CLASS DESCRIPTION: 2.5 Appraisal Hours. .5 Hours Law and Management

This 3.0 hour course instructs on the proper methods to list and value commercial buildings. We provide examples of the importance of listing buildings correctly and how to identify those buildings. Have you ever looked at a building and noticed it was built for a bank, now it is a day care and the same building across town is a liquor store.

The student will be exposed to the concepts of identify and listing building types to value them correctly. Participants will be able to identify these buildings and list them correctly using your software of choice, and end up with defensible values.

Course Interaction Using on-line applications we will test the audience using polls to identify building types

Diffusing Difficult Situations

CLASS DESCRIPTION: 2 Hours Law & Management

In this course, you will be given various examples that you may encounter when in the field, and the different types of people and situations that come your way. By the end of this webinar you will be able to better diffuse difficult situations. Developing an understanding of what others may be feeling in a difficult situation is a valuable skill set this course will provide to participants.

Creating Valuation Models – the Milwaukee experience 2019 – 2020

CLASS DESCRIPTION: 3 Hours of Appraisal

This class provides and identifies the valuation models used in the City of Milwaukee in 2019-2020. Review of the valuation model includes the neighborhood changes, and the external tools created to assist

appraisers with making market adjustments. Instructors will discuss revaluation results including the statistics and concerns that arose in the City of Milwaukee.

Attendees will use the R statistical package to develop a multiple regression model: Downloading R: <https://cran.r-project.org/> Users should download the version according to their operating system. Users can download the R Studio here: <https://rstudio.com/products/rstudio/download/#download> R Studio is the user interface software most professionals use to interact with R, build projects, etc. Both R and R Studio are free. Multiple regression models will be incorporated into software and shown at the user level in a computer system.

DOR Review of Assessor Practices

CLASS DESCRIPTION: 3 Hours Law and Management

This session provides an overview of assessor certification laws, the Department of Revenue's (DOR) *Assessor Practice Review Process*. Instructors walk through three *DOR Review of Assessor's Practices* in case studies. The case studies will include a review of typical incorrect assessment practices found and identification of proper practices highlighting state laws and the Wisconsin Property Assessment Manual (WPAM).

Attendees will obtain knowledge on assessor certification laws, *DOR's Assessor Practice Review* process, incorrect practices typically found, and be provided with the proper practices through application of state laws and sections of the WPAM.